

The sample pro forma is illustrative. A prospective borrower with an existing financial or rate model containing similar or more detailed information may submit that model to meet the LOI pro forma requirements

Sample Financial Pro Forma

	Historic Year 1	Historic Year 2	Historic Year 3	Projected Year 1	Projected Year 2	Projected Year 3	Projected Year 4	Projected Year 5	Projected Year 6	Projected Year 7	Projected Year 8	Projected Year 9	Projected Year 10
Income Statement Items													
Revenues													
Revenue Source 1	\$ 20,812	\$ 21,020	\$ 21,230	\$ 21,443	\$ 21,657	\$ 21,874	\$ 22,092	\$ 22,313	\$ 22,537	\$ 22,762	\$ 22,989	\$ 23,219	\$ 23,452
Revenue Source 2	-	-	-	-	189	189	189	189	189	189	-	-	-
Revenue Source 3	-	-	-	-	5,414	10,937	11,046	11,157	11,268	11,381	11,495	11,610	11,726
Total Revenue	20,812	21,020	21,230	21,443	27,261	33,000	33,328	33,659	33,994	34,332	34,484	34,829	35,177
Operating Expenses													
Fixed Expenses	1,032	1,057	1,084	1,111	1,423	1,751	1,795	1,839	1,885	1,933	1,981	2,040	2,102
Variable Costs	2,295	2,352	2,411	2,471	3,166	3,895	3,992	4,092	4,194	4,299	4,406	4,539	4,675
Pension/OPEB Expenses	388	393	389	403	407	414	421	430	438	447	456	470	484
Subtotal-Expenses	3,714	3,803	3,884	3,985	4,997	6,059	6,208	6,361	6,518	6,679	6,843	7,049	7,260
Depreciation Expense	3,315	3,315	3,315	6,866	8,996	8,996	8,996	8,996	8,996	8,996	8,996	8,996	8,996
Amortization Expense	-	-	-	154	205	205	205	205	205	205	205	205	205
Total Expenses	7,030	7,118	7,199	11,005	14,198	15,260	15,409	15,562	15,719	15,880	16,044	16,250	16,461
Operating Income	13,783	13,902	14,031	10,438	13,063	17,739	17,919	18,097	18,275	18,452	18,440	18,579	18,716
Less Interest Expense	2,200	2,100	2,000	5,942	7,058	6,803	6,542	6,274	6,000	5,719	5,431	5,214	5,006
Corporate Income Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income	11,583	11,802	12,031	4,497	6,005	10,937	11,377	11,823	12,275	12,733	13,008	13,365	13,711
Cash Flow Statement Items													
Operating Cash Flow Adjustments													
Change in Net Pension/OPEB Liabilities	169	40	56	42	67	104	170	231	198	176	153	121	169
Change in Working Capital	(37)	(38)	(38)	(38)	(1,222)	(1,242)	(58)	(58)	(58)	(58)	(59)	(59)	(59)
Other Non-Cash Adjustments (Dep. and Amort)	3,315	3,315	3,315	7,019	9,201	9,201	9,201	9,201	9,201	9,201	9,201	9,201	9,201
Funds from Operations (FFO)	15,029	15,120	15,364	11,520	14,051	19,000	20,691	21,197	21,616	22,052	22,304	22,628	23,022
Capital Expenditures	3,315	3,315	3,315	6,866	8,996	8,996	8,996	8,996	8,996	8,996	8,996	8,996	8,996
Free Cash Flow (FCF)	11,714	11,804	12,049	4,654	5,055	10,004	11,695	12,201	12,620	13,056	13,308	13,632	14,026
Calculation of Debt Service Coverage													
Total Revenue	20,812	21,020	21,230	21,443	27,261	33,000	33,328	33,659	33,994	34,332	34,484	34,829	35,177
Subtotal-Expenses	3,714	3,803	3,884	3,985	4,997	6,059	6,208	6,361	6,518	6,679	6,843	7,049	7,260
Net System Revenue	17,098	17,217	17,346	17,458	22,264	26,941	27,120	27,298	27,476	27,653	27,641	27,780	27,917
Debt Service													
Existing Debt Service	4,200	4,100	4,000	3,900	3,800	3,700	3,600	3,500	3,400	3,300	3,200	3,100	3,000
Senior Debt Service	-	-	-	3,093	4,124	4,124	4,124	4,124	4,124	4,124	4,124	4,124	4,124
WIFIA Debt Service	-	-	-	4,002	5,336	5,336	5,336	5,336	5,336	5,336	5,336	5,336	5,336
Total Debt Service	4,200	4,100	4,000	10,995	13,260	13,160	13,060	12,960	12,860	12,760	12,660	12,560	12,460
Debt Service Coverage Ratios													
Senior DSCR	4.07x	4.20x	4.34x	2.50x	2.81x	3.44x	3.51x	3.58x	3.65x	3.72x	3.77x	3.85x	3.92x
Total DSCR	4.07x	4.20x	4.34x	1.59x	1.68x	2.05x	2.08x	2.11x	2.14x	2.17x	2.18x	2.21x	2.24x
Other Ratios													
FFO/Interest	6.83x	7.20x	7.68x	1.94x	1.99x	2.79x	3.16x	3.38x	3.60x	3.86x	4.11x	4.34x	4.60x
Days Cash on Hand	193	252	310	345	298	279	313	346	377	408	437	421	407
Debt as % of Total Assessed Property Value ¹	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Long-Term Liability Burden ²	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Debt Balances (ending balance)													
Existing Debt	42,000	40,000	38,000	36,000	34,000	32,000	30,000	28,000	26,000	24,000	22,000	20,000	18,000
Senior Debt	-	-	-	55,636	54,218	52,729	51,165	49,523	47,799	45,988	44,087	42,091	39,996
WIFIA Debt	-	-	-	86,509	83,726	80,859	77,905	74,862	71,727	68,497	65,170	61,743	58,213
Total Debt Balance	42,000	40,000	38,000	178,146	171,944	165,587	159,069	152,384	145,525	138,485	131,257	123,834	116,208
Unfunded Pension/OPEB Liability	46,104	46,144	46,200	46,242	46,309	46,413	46,583	46,814	47,012	47,188	47,341	47,462	47,631

Notes:

¹ Applicable to GO bonded obligations only.

² Applicable to GO bonded obligations only. Long-Term Liability Burden is defined as: (direct debt + unfunded pension liability + debt-equivalents)/(population * per capital income).